

## Results of the company for the last five years

Euros

INDICATORS	2007 financial year	2008 financial year	2009 financial year	2010 financial year	2011 financial year
<b>SHARE CAPITAL AT YEAR-END</b>					
Share capital	249,264,144	249,264,144	27,165,180	27,961,420	28,681,360
Number of shares issued	5,193,003	5,193,003	5,433,036	5,592,284	5,736,272
Nominal value of the shares	48	48	5	5	5
<b>OPERATIONS and RESULTS for the YEAR</b>					
Turnover .....	6,047,457	6,537,292	7,409,723	7,747,826	6,344,139
Current pre-tax earnings before amortisation and provisions .....	31,891,065	32,246,005	384,981	31,356,625	14,948,918
Company income tax refund owed ....	314,906	-90,000	-18,000	-48,000	-18,000
Employee profit sharing due for the year .....	-	-	-	-	-
Earnings after taxes, employee profit sharing and charges.....	31,576,159	28,180,742	-10,666,955	36,739,798	11,557,457
Dividend paid.....	31,033,971	25,448,857	21,348,934	22,781,030	23,879,159
<b>EARNINGS PER SHARE</b>					
Earnings after taxes and before amortisation and provisions <sup>(1)</sup> .....	6.19	6.23	0.07	5.62	2.61
Earnings after taxes, amortisation and provisions <sup>(1)</sup> .....	6.08	5.43	-1.96	6.57	2.01
Dividend paid per share (net) <sup>(3)</sup>	6.00	5.00	4.00	4.20	4.20
<b>PERSONNEL</b>					
Average headcount during the year .....	1	1	1	1	1
Payroll for the financial year <sup>(2)</sup> .....	720,000	3,695,685	720,000	720,000	1,482,400
Amount of social security benefits paid during the year (social security, community enterprises) <sup>(2)</sup> .....	392,751	238,323	217,400	221,280	298,239

(1) The earnings per share are computed based on a weighted average number of shares during the year.

(2) The payroll figure includes remuneration paid to the company officers and directors and cost of bonus share attributions.

(3) Of which during FY 2011: € 2.1 of interim dividends paid and € 2.1 of proposed final dividend